



To: All Prospective Bidders

From: Purchasing Department

Date: Friday, March 3, 2023

Subject: Inquiries and Responses

RFP#: 102 – 2023 Pouring Rights

Inquiries and Responses:

- 1. Volume History: Will you please provide the MCC's purchasing/volume history for 2019, 2020 (if available), 2021 and 2022 by flavor and package? Looking to capture the MCC's total volume of purchasing outlets and all product and packages (Bottle, Can, Fountain/BIB, Supplies)**

Page 3 is the list from Coca-Cola Bottling of Nashville. It is separated by the main unit and Fresh Pick (which is not exclusive). It only includes Coke products, not the Freestyle machine and has many one-off products purchased specifically at request of a single event.

- 2. Full-Service Vending Volume: Please provide volume for your Full-Service vending business separate from the Centerplate/all outlets volume. Please include the Flavor and package size as well.**

Drink vending machines volume from 2018-2023 can be found on page 6.

- 3. Vending Equipment: Can you provide the number of vending machines onsite or that will be needed?**

There are 6 drink vending machines onsite.

- 4. Current Contract: When is your current contract up? When can we expect the new contract to begin?**

This contract ends April 30, 2023.

5. Can you provide a copy of your current contract?

Please click [here](#)

6. Will Music City Center allow subcontracting for vending services? If so, what approvals/authorization is needed from Music City Center?

No.

7. Are icemakers a necessary requirement for the RFP?

No.

8. Does the duration of the current food service contractor's contract align with the RFP pouring rights timeline?

No, it does not.

9. Does the food service contractor pay invoices or the Music City Center?

Yes

Main Convention Center Unit

Item Name	Quantity	Unit
AHA Blueberry Pomegranate	24	12ozbt
Coffee Dunkin Donuts Mocha	2	12ctcs
Coffee Dunkin Donuts Vanilla	2	12ctcs
Juice Apple 10 oz	36	24ctcs
Juice Minute Maid Apple 12oz	127	24/12z
Juice Minute Maid Cranberry Apple Raspberry	1	24/12z
Juice Minute Maid Cranberry Grape 12oz	126	24/12z
Juice Minute Maid Orange 12oz	305	24/12z
Juice Orange 10oz	45	24/10z
Soda Coke 20oz	607	24ctcs
Soda Coke Can	1,594	24ctcs
Soda Coke Diet 20oz	728	24ctcs
Soda Coke Diet Caff Free 20oz	10	24ctcs
Soda Coke Diet Can	1,599	24ctcs
Soda Coke Vanilla 20oz	2	24ctcs
Soda Coke Zero Can	504	24ctcs
Soda Dr Pepper 20oz	198	24ctcs
Soda Dr Pepper Can	693	24ctcs
Soda Dr Pepper Diet 20oz	80	24ctcs
Soda Dr Pepper Diet Can	469	24ctcs
Soda Fanta Orange 20oz	10	24ctcs
Soda Mello Yello 20oz	6	24ctcs
Soda Minute Maid Lemonade 20oz	50	24ctcs
Soda Minute Maid Pink Lemonade	10	24ctcs
Soda Powerade Fruit Punch	4	24ctcs
Soda Powerade Grape	2	24ctcs
Soda Powerade Mountain Blast	5	24ctcs
Soda Powerade Orange	4	24ctcs
Soda Sprite 20oz	295	24ctcs
Soda Sprite Can	670	24ctcs
Soda Sprite Zero Can	1	24ctcs
Soda Tea Gold Peak Unsweet	29	24ctcs
Tea Gold Peak Extra Sweet	7	12/18z
Tea Gold Peak Green	5	12ctcs
Tea Gold Peak Sweet	142	12ctcs
Vitamin Water Energy	12	24ctcs
Vitamin Water Essential Orange	1	24ctcs
Vitamin Water Power C	57	each
Vitamin Water Refresh	5	12/20z
Vitamin Water Revive	27	24ctcs
Vitamin Water Zero Squeeze	29	12/20z
Vitamin Water Zero XXX 12/20oz	65	12/20z
Water Dasani 20oz	7,931	24ctcs
	16,519	

Fresh Pick Market

Item Name	Quantity	Unit
Pick Almond Milk Barista	2	12/32z
Pick Coffee Dunkin Donuts French Vanilla	11	12ctcs
Pick Coffee Dunkin Donuts Mocha	14	12ctcs
Pick Coffee Dunkin Donuts Original	3	12ctcs
Pick Cup Coke 16oz	6	1000ct
Pick Cup Coke 24 oz	3	1200ct
Pick Energy Full Throttle	3	24ctcs
Pick Energy Full Throttle Blue Agave	2	24ctcs
Pick Energy Monster	21	24ctcs
Pick Energy Monster Absolute Zero	2	24ctcs
Pick Energy Monster Blueberry Blend	2	24ctcs
Pick Energy Monster Caff Mocha	2	12/13
Pick Energy Monster Espresso and Cream	4	12/8.5
Pick Energy Monster Espresso Vanilla	2	12/8.4
Pick Energy Monster Gronk	2	24ctcs
Pick Energy Monster Import 18oz	2	12ctcs
Pick Energy Monster Java Irish Blend	1	12ctcs
Pick Energy Monster Java Kona Blend	3	12ctcs
Pick Energy Monster Java Loca Moca	12	24ctcs
Pick Energy Monster Java Mean Bean	10	12ctcs
Pick Energy Monster Lo-Carb	2	24ctcs
Pick Energy Monster Low Carb	7	24ctcs
Pick Energy Monster Mango Loco	2	24ctcs
Pick Energy Monster Pipeline Punch	7	24/16z
Pick Energy Monster Plain Punch	3	24ctcs
Pick Energy Monster Regular 24oz	6	24ctcs
Pick Energy Monster Rehab	9	24ctcs
Pick Energy Monster Sunrise	3	24ctcs
Pick Energy Monster Ultra	12	24ctcs
Pick Energy Monster Ultra Black	1	24ctcs
Pick Energy Monster Ultra Blue	3	24ctcs
Pick Energy Monster Ultra Sunrise	15	24/16z
Pick Energy Monster Ultra Violet	16	24ctcs
Pick Energy Monster Zero Ultra	21	24ctcs
Pick Energy Monster Zero Ultra 24 oz	2	12/24z
Pick Energy NOS GT Grape	3	24ctcs
Pick Energy NOS Regular	8	24/16z
Pick Energy NOS Sugar Free	1	24/16z
Pick Energy Reign	2	12/16z
Pick Juice Minute Maid Apple 12oz	9	24/12z
Pick Juice Minute Maid Apple 15oz	1	24ctcs
Pick Juice Minute Maid Cran Grape	13	24ctcs
Pick Juice Minute Maid Cranberry Apple	2	24ctcs
Pick Juice Minute Maid Cranberry Apple Raspberry	3	24/12z
Pick Juice Minute Maid Cranberry Grape 12oz	2	24ctcs
Pick Juice Minute Maid Grapefruit Ruby Red	2	24ctcs
Pick Juice Minute Maid Orange 12oz	9	24/12z
Pick Juice Minute Maid Orange Juice	7	24ctcs
Pick Juice Minute Maid Peach Mango	2	24/12z
Pick Juice Minute Maid Pineapple Orange	3	24ctcs
Pick Juice Minute Maid Pineapple Orange 12oz	4	24/12z
Pick Juice Minute Maid Ruby Red	1	24ctcs
Pick Juice Minute Maid Tropical Blend	1	24ctcs
Pick Milk Core Power Banana	6	12ctcs
Pick Milk Core Power Chocolate	11	12ctcs
Pick Milk Core Power Elite Chocolate	3	12ctcs
Pick Milk Core Power Elite Vanilla	4	12ctcs
Pick Milk Core Power Ginkgo	1	12ctcs
Pick Milk Core Power Strawberry Banana	4	12/14z
Pick Milk Core Power Vanilla	3	12ctcs
Pick Milk Fairlife 2% Strawberry	15	12/14z
Pick Milk Yup Chocolate	1	12ctcs
Pick Milk Yup Strawberry	1	12ctcs
Pick Powerade Blackberry 32oz	5	15ct
Pick Powerade Citrus Passionfruit 32oz	1	15ct
Pick Powerade Fruit Punch 28oz	9	15/28z
Pick Powerade Fruit Punch 32oz	3	15ct
Pick Powerade Grape 28oz	2	15/28z
Pick Powerade Grape 32oz	3	24ctcs
Pick Powerade Grape Zero 28oz	5	15/28z
Pick Powerade Melon	3	15ct
Pick Powerade Melon 28oz	3	15/28z
Pick Powerade Mixed Berry Zero 28oz	6	15/28z
Pick Powerade Mountain Berry Blast 28oz	7	15/28z

Main Convention Center Unit

Fresh Pick Market

Item Name **Quantity** **Unit**

Item Name **Quantity** **Unit**

Pick Powerade Mountain Blast 32oz	5	24ctcs
Pick Powerade Orange 28oz	6	15/28z
Pick Powerade White Cherry 28oz	8	15/28z
Pick Powerade Zero Mixed Berry 20oz	2	24/20z
Pick Powerade Zero Mixed Berry	1	15ct
Pick Soda AHA Blueberry Pom 16oz	5	24/16z
Pick Soda AHA Lime Wtmln 16oz	9	24/16z
Pick Soda Body Armor Berry Blitz	3	12/16z
Pick Soda Body Armor Blackout Berry	19	12/16z
Pick Soda Body Armor Fruit Punch	24	12/16z
Pick Soda Body Armor Orange Mango	17	12/16z
Pick Soda Body Armor Sport Water 1L	37	12/1L
Pick Soda Body Armor Sport Water 23.7oz	27	24/1L
Pick Soda Body Armor Strawberry Banana	22	12/16z
Pick Soda Body Armor Strawberry Slam	5	12/16z
Pick Soda Body Armor Tropical Chaos	2	12/16z
Pick Soda Coke 20oz	93	24ctcs
Pick Soda Coke Cherry 20oz	21	24ctcs
Pick Soda Coke Cherry Vanilla 20oz	8	24ctcs
Pick Soda Coke Vanilla 20oz	11	24ctcs
Pick Soda Coke Zero 20oz	41	24ctcs
Pick Soda Coke Zero Cherry 20 oz	21	24ctcs
Pick Soda Diet Coke 20oz	79	24ctcs
Pick Soda Diet Dr Pepper	38	24ctcs
Pick Soda Dr Pepper 20oz	58	24ctcs
Pick Soda Dr Pepper Cherry 20oz	12	24ctcs
Pick Soda Dr Pepper Zero Sugar 20oz	12	24/20z
Pick Soda Fanta Berry	1	24ctcs
Pick Soda Fanta Grape	3	24ctcs
Pick Soda Fanta Orange	5	24/20z
Pick Soda Fanta Orange 2L	18	82/L
Pick Soda Fanta Pineapple	7	24ctcs
Pick Soda Fanta Pineapple 2L	28	82/L
Pick Soda Fanta Strawberry	1	24ctcs
Pick Soda Mello Yello	10	24ctcs
Pick Soda Minute Maid Berry Punch	9	24ctcs
Pick Soda Minute Maid Kiwi Berry 20oz	6	24ctcs
Pick Soda Minute Maid Lemonade	3	24ctcs
Pick Soda Minute Maid Lemonade Zero Sugar	1	24/20z
Pick Soda Minute Maid Light Lemonade	5	24/20z
Pick Soda Minute Maid Peach	4	24ctcs
Pick Soda Minute Maid Pink Lemonade	9	24ctcs
Pick Soda Minute Maid Punch	9	24ctcs
Pick Soda Minute Maid Tropical Punch	8	24ctcs
Pick Soda Minute Maid Watermelon	2	24ctcs
Pick Soda Powerade Fruit Punch 20oz	3	24ctcs
Pick Soda Powerade Grape 20oz	3	24ctcs
Pick Soda Powerade Lemon Lime 20oz	8	24ctcs
Pick Soda Powerade Mountain Berry Blast 20oz	4	24ctcs
Pick Soda Powerade Orange 20oz	1	24ctcs
Pick Soda Root Beer 20oz	5	24/20z
Pick Soda Seagram's Ginger Ale	7	24ctcs
Pick Soda Sprite	36	24ctcs
Pick Soda Sprite Cherry Zero	6	24ctcs
Pick Soda Sprite Lymonade	7	24/20z
Pick Soda Sprite Zero	16	24ctcs
Pick Tea Gold Peak Diet	7	24ctcs
Pick Tea Gold Peak Extra Sweet	20	12ctcs
Pick Tea Gold Peak Green	8	12ctcs
Pick Tea Gold Peak Peach	6	12/18z
Pick Tea Gold Peak Raspberry	1	12ctcs
Pick Tea Gold Peak Slightly Sweet	1	12ctcs
Pick Tea Gold Peak Sweet	19	12ctcs
Pick Tea Gold Peak Unsweetened	22	12ctcs
Pick Tea Honest Half Half	6	24ctcs
Pick Tea Honest Honey Green	1	12ctcs
Pick Tea Honest Lemonade	5	12ctcs
Pick Tea Honest Peach Tea	4	24ctcs
Pick Tea Honest Unsweet Peach Ginger	3	24ctcs
Pick Tea Peace Caddy Shack	12	12ctcs
Pick Tea Peace Georgia Peach	1	12ctcs
Pick Tea Peace Green	4	12ctcs
Pick Tea Peace Razzleberry	2	12ctcs
Pick Vitamin Water Energy	13	24ctcs
Pick Vitamin Water Essential Orange	13	24ctcs
Pick Vitamin Water Power-C	19	24ctcs

Main Convention Center Unit

Fresh Pick Market

Item Name	Quantity	Unit
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Item Name	Quantity	Unit
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Pick Vitamin Water Squeezed Zero	33	24ctcs
Pick Vitamin Water XXX	21	24ctcs
Pick Water Dasani 1L	152	24ctcs
Pick Water Dasani 20oz	692	24ctcs
Pick Water Hint Apple	3	12/16z
Pick Water Hint Blackberry	1	12/16z
Pick Water Hint Watermelon	2	12/16z
Pick Water Smartwater 1L	176	12/1L
Pick Water Smartwater 20oz	64	24ctcs
Pick Water Smartwater 23oz	45	24ctcs

2,552

Package Size (All)

Row Labels	Sum of Volume
MUSIC CITY CTR BTL BACK CORNER	395
COCA-COLA	120
DASANI	5
DR PEPPER-CS	73
MINUTE MAID LEMONADE (NC)	41
MINUTE MAID TROPICAL PUNCH (NC)	22
POWERADE FRUIT PUNCH	64
SPRITE	70
MUSIC CITY CTR CC ADMINISTRATIVE BRK	167
COCA-COLA	19
COCA-COLA ZERO SUGAR	7
DIET COKE	80
DIET DR PEPPER-CS	30
DR PEPPER-CS	18
SPRITE	13
MUSIC CITY CTR CC DOWNSTAIR LEVEL 1 BR	828
COCA-COLA	235
DASANI	26
DIET COKE	41
DR PEPPER-CS	231
MELLO YELLO	140
MINUTE MAID LEMONADE (NC)	96
SPRITE	59
MUSIC CITY CTR CC EVENT SERVICES BRK	121
COCA-COLA	29
DASANI	11
DIET COKE	42
DR PEPPER-CS	21
MELLO YELLO	8
SPRITE	10
MUSIC CITY CTR CONTRACTOR BRKRM	674
COCA-COLA	229
DIET COKE	43
DR PEPPER-CS	131
FANTA ORANGE	155
FUZE ICED TEA LEMON-KO	0
MELLO YELLO	116
MUSIC CITY CTR LEVEL 1 BRKRM NEXT	538
COCA-COLA	137
DIET COKE	20
DR PEPPER-CS	148
FANTA ORANGE	50
FUZE ICED TEA LEMON-KO	46
MELLO YELLO	70
SPRITE	67
Grand Total	2723