MINUTES OF THE DIVERSITY BUSINESS ENTERPRISE & PROCUREMENT COMMITTEE MEETING OF THE CONVENTION CENTER AUTHORITY OF THE METROPOLITAN GOVERNMENT OF NASHVILLE & DAVIDSON COUNTY

The Diversity Business Enterprise (DBE) & Procurement Committee of the Convention Center Authority of the Metropolitan Government of Nashville and Davidson County (CCA) met on July 29, 2010 at 9:13 a.m., in Room 110 at the Nashville Convention Center, Nashville, Tennessee.

DBE & PROCUREMENT COMMITTEE MEMBERS PRESENT: Vonda McDaniel and Willie McDonald

DBE & PROCUREMENT COMMITTEE MEMBERS NOT PRESENT: Darrell Drumwright and Leo Waters

OTHERS PRESENT: Charles Robert Bone, Scott Black, Mark Sturtevant, Roxianne Bethune, Kelvin Jones, Gary Schalmo, Patrick Holcombe, Barbara Solari, Debbie Frank, Susan McDonald, and News Channel 4.

Vonda McDaniel, Chair of the DBE & Procurement Committee, opened the meeting for business.

ACTION: Willie McDonald made a motion to approve the Diversity Business Enterprise & Procurement Committee minutes of April 29, 2010. The motion was seconded by Vonda McDaniel and approved unanimously by the committee.

Ms. McDaniel began by asking Gary Schalmo to give a project update. There was a brief discussion about Greyhound.

Roxianne Bethune was then asked to report. She began by talking about the Surety Assistance Program. There was discussion about the training process.

She then discussed and there was conversation about the networking events, vendor fairs, and attendance at those events. (Attachment #1)
Ms Bethune then walked through the quarterly reports that are sent to the State. (Attachment #2) There was discussion about the reporting information received and how that is gathered. She then reviewed the DBE participation numbers for the quarter. (Attachment #3) She noted for the money spent during the quarter we were at 17% DBE participation but for the money spent to date on the project we are at 22% DBE participation. Next, Ms. Bethune shared the procurement log for the quarter. (Attachment #4) There was discussion about the companies that didn’t get the contracts and about local participation on the project.

Debbie Frank then gave an update on the Workforce Development Program. (Attachment #5)

With no additional business a motion was made to adjourn, with no objection the DBE & Procurement Committee of the CCA adjourned at 10:00 a.m.

Respectfully submitted,

Mark Sturtevant  
Project Manager  
Music City Center

Approved:

Vonda McDaniel  
Vonda McDaniel, Chairman  
CCA DBE & Procurement Committee  
Meeting Minutes of July 29, 2010
MUSIC CITY CENTER
NASHVILLE, TENNESSEE

Attention all contractors, subcontractors and/or vendors, the Music City Center Project is an opportunity you don't want to miss; opportunities to network with the Music City Center Project Team as well as other potential prime contractors, sub-contractors, and vendors.

MARK YOUR CALENDAR & SAVE THE DATES

**July 7, 2010 5:30pm-7:30pm**
The Onyx Room
624 Jefferson Street, Nashville, TN 37208
(Across from the Bicentennial Mall)
**Networking Session** Carpet, Ceramic & Quarry Tile, Resilient Flooring & Base, Wood Flooring, Food Service Equipment, Millwork, Miscellaneous Metals, Ornamental Iron & Railings, Residential Appliances, Roofing, Stone, Waterproofing

**July 14, 2010 5:30pm-7:30pm**
The Onyx Room
624 Jefferson Street, Nashville, TN 37208
(Across from the Bicentennial Mall)
**Networking Session** Drywall (including: Metal Framing, Roof Carpenter, Acoustical Ceilings, Linear Ceilings, GFRP, GFPR, Plastic Paneling, Acoustical Paneling, Stretch Fabric Wall Systems & Direct Applied, Sheathing), Glazing and Storefront (Interiors), Hollow Metal Doors/Frames and Hardware, Joint Sealants, Painting

**July 22, 2010 2:00pm-7:30pm**
Nashville Convention Center
601 Commerce Street, Nashville, TN 37203

**July 28, 2010 5:30pm-7:30pm**
The Onyx Room
624 Jefferson Street, Nashville, TN 37208
(Across from the Bicentennial Mall)
**Networking Session** ALL TRADES INVITED

www.musiccitycenterdbe.com
July 20th, 2010

Mr. Justin P. Wilson  
Comptroller of The Treasury  
State Capitol  
Nashville, Tennessee 37243-1402

Dear Mr. Wilson:

Submitted herewith is the quarterly Music City Center Compliance Report for the period of April 1 to June 30th, 2010. This report includes project spending with minority and non-minority contractors, vendors, suppliers and professional service providers. It includes the procurement dollars spent and percentages for the 2nd quarter- CY- 2010 in the initial stages of construction of the convention center project. With final approval in late January behind us, site demolition, utility relocation and excavation nearly completed ending with the final building in the project foot print (Greyhound), our site preparation is nearly completed.

The 2nd quarter dollars paved the way for the Music City Center Project to build a solid foundation. Please, note that the majority of the spending reflected in this report is largely site preparation and final phase of architectural & engineering that will produce 100% drawings.

We have included in this report workforce data of the persons working on the project as the legislation requires. This information we will continue to collect throughout the construction phase of the project.

The Music City Center Compliance Report is being submitted as required in the format you see before you on a quarterly basis.

Thank you and your office for your assistance.

Sincerely,

Roxianne Bethune  
Diversity Business Enterprise Manager

Attachments

cc: Marty Dickens  
   Larry Aterna  
   Rich Riebeling  
   Mark Sturtevant  
   Richard Norment

The Convention Center Authority of the Metropolitan Government of Nashville & Davidson County  
413 Fifth Avenue South  •  Nashville, TN 37203  •  615-880-1450
The Convention Center Compliance Report

Minority Report: Expenditures of funds to Minority owned businesses.

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<tr>
<th>QUARTER</th>
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<th>NON MINORITY BUSINESS ENTERPRISES</th>
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Workforce Data: (see attached work sheet) Data on the race, religion, ethnic background and sex of the workforce of each person that receives funds from the Convention Center Fund as the legislation requires.

This information we will continue to collect throughout the construction phase of the project.

Investigations Data: This monitors the results of minority owned business participation with periodic investigation to ascertain whether minority owned business participation is being achieved at a level contemplated. We have in place monitors for good faith and outreach efforts performed by the contractors pursuing work on the convention center project.

Quarter 2nd CY 2010: The forecast of minority participation has increased in numbers and continues to improve. We expect the participation levels to continue with an upward trend. The 2nd quarter construction phase of the project has a total of 16 minority contractors. Of that number all are local with the exception of 3 out of town contractors.

Should you have any questions please feel free to contact me at (615) 880-1454 or via email roxianne.bethune@nashvillemcc.com.
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# Music City Center - Bell/Clark Construction Procurement Log

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<tr>
<td>1.aa</td>
<td>Site Surveying</td>
<td>DSC - Nashville, TN</td>
<td>$ 29,990.00</td>
<td></td>
<td></td>
<td></td>
<td>100%</td>
<td>100%</td>
</tr>
<tr>
<td>1.ab</td>
<td>Fencing/Barricades</td>
<td>LU - Nashville, TN</td>
<td>$ 122,957.00</td>
<td>40%</td>
<td></td>
<td></td>
<td>100%</td>
<td>100%</td>
</tr>
<tr>
<td>1.n</td>
<td>Utility Relocations/Temp Service</td>
<td>Summit Constructors - Nashville, TN</td>
<td>$ 565,000.00</td>
<td>7%</td>
<td>-</td>
<td>-</td>
<td>10%</td>
<td>100%</td>
</tr>
<tr>
<td>1.b</td>
<td>Demo and Abatement</td>
<td>Bonar - Nashville, TN</td>
<td>$ 267,200.00</td>
<td>30%</td>
<td>40%</td>
<td>30%</td>
<td>100%</td>
<td>100%</td>
</tr>
<tr>
<td>2.a</td>
<td>Excavation</td>
<td>Mountain States Construction - Nashville, TN</td>
<td>$ 5,393,000.00</td>
<td>-</td>
<td>20%</td>
<td>-</td>
<td>20%</td>
<td>100%</td>
</tr>
<tr>
<td>3.a</td>
<td>Partial Access Ramp</td>
<td>CCK Construction - Orlando, FL</td>
<td>$ 2,946,698.00</td>
<td>5%</td>
<td>25%</td>
<td>-</td>
<td>30%</td>
<td>31%</td>
</tr>
<tr>
<td>3.b</td>
<td>Structural Concrete</td>
<td>Const - St. Louis MO</td>
<td>$ 42,550,000.00</td>
<td>23%</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>23%</td>
</tr>
<tr>
<td>5.a</td>
<td>Structural Steel</td>
<td>Lenex Steel Company - Indianapolis, IN</td>
<td>$ 39,503,000.00</td>
<td>8%</td>
<td>3%</td>
<td>7%</td>
<td>-</td>
<td>30%</td>
</tr>
<tr>
<td>10.a</td>
<td>Operable Walls</td>
<td>Huber, Inc - Janesville, WI</td>
<td>$ 1,897,136.00</td>
<td>0.63%</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>25%</td>
</tr>
<tr>
<td>14.a</td>
<td>Vertical Transportation</td>
<td>Nashville Machine Elevator - Nashville, TN</td>
<td>$ 5,524,128.00</td>
<td>27%</td>
<td>2%</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>26.a</td>
<td>Temp Electric</td>
<td>Edmonds Electric - Nashville, TN</td>
<td>$ 560,000.00</td>
<td>15%</td>
<td>4%</td>
<td>41%</td>
<td>100%</td>
<td>100%</td>
</tr>
<tr>
<td>26.b</td>
<td>Electrical, Fire Alarm, AV, Telecom</td>
<td>Cost Electric - Sterling Heights, Michigan</td>
<td>$ 40,950,000.00</td>
<td>-</td>
<td>30%</td>
<td>-</td>
<td>-</td>
<td>30%</td>
</tr>
<tr>
<td>33.a</td>
<td>Site Utilities</td>
<td>Mountain States Construction - Nashville, TN</td>
<td>$ 1,185,700.00</td>
<td>-</td>
<td>15%</td>
<td>15%</td>
<td>30%</td>
<td>100%</td>
</tr>
</tbody>
</table>

**Total Awarded to Date**: $ 143,475,009.00

**Percent of Total Contract Awarded to Date (Less Construction Manager Cost)**: 41.1%

**Total DBE Percentage of the Above Awarded Packages**: 27.7%

**Actual Percentage Calculated at Time of Payment**.

**Total Percent Local Awarded to Date**: 60.8%

**Each of the above line items, when awarded, is backed by a Payment and Performance Bond(s) for the full contract amount.**
Music City Center

Procurement Summary

Division1.aa – Site Surveying

Successful Bidder:  Design & Survey Concepts, LLC
Nashville, TN

Contract Amount:  $29,990

Unsuccessful Bidders:  Barge Waggoner Sumner and Cannon - Nashville, TN
Thorton - Nashville, TN

Summary of Work:  Provide surveying and field engineering for the project including benchmarks, corners, vertical and horizontal controls. Provide field and office management as needed.

DBE Participation:  100% of contract amount (WBE)

Proposed DBE Firm(s):  Design & Survey Concepts, LLC

Local Participation:  100% of contract amount
Music City Center

Procurement Summary

Division 1.ab – Site Fencing/Barricades

Successful Bidder: Lu Inc.
Nashville, TN

Contract Amount: $122,957

Unsuccessful Bidders: Rio Grande Fence - Nashville, TN
Bell & Associates - Nashville, TN

Summary of Work: Provide and install complete site fencing including concrete barricades.
Provide swing/roll gates.
Provide misc. traffic control/entry/identification signage.

DBE Participation: 40% of contract amount (Minority Business Enterprise)

Proposed DBE Firm(s): American Custom Manuf.
Boulton Enterprises
STC
Prime Security

Local Participation: 100% of contract amount
Music City Center

Procurement Summary

Division 1.a – Utility Relocations/Temp Service Work

Successful Bidder: Summit Constructors, Inc.
Nashville, TN

Contract Amount: $506,000

Unsuccessful Bidders: Hailey - Nashville, TN
Civil Constructors - Nashville, TN

Summary of Work: Provide and install 12" water main along Demonbreun.
Relocation and temporary water and sewer service as needed.
Provide and install various runs of NES duct bank including manholes, vaults
and conduits.
Provide erosion control as needed.

DBE Participation: 23% of contract amount (7% MBE & 16% SBE)

Proposed DBE Firm(s): Gridiron Construction Co.
BAC Paving Company
Irwin Concrete Construction

Local Participation: 100% of contract amount
Music City Center

Procurement Summary

Division 1.b – Demo and Abatement

Successful Bidder: Bomar
Nashville, TN

Contract Amount: $267,200

Unsuccessful Bidders: Tristar of America - Atlanta, GA
Environmental Abatement - Nashville, TN
SRS/Demo Plus (JV) - Nashville, TN
Demtek - Spartanburg, SC
First Response - Nashville, TN
Midsouth Wrecking - Nashville, TN

Summary of Work: Demolition of all existing commercial buildings.
Provide hazardous abatement as needed.
Provide all erosion control as needed.

DBE Participation: 100% of contract amount (30% MBE, 40% WBE & 30% SBE)

Proposed DBE Firm(s): King & Associates
Hambrick Trucking
Bomar Construction

Local Participation: 100% of contract amount
Music City Center

Procurement Summary

Division 2.a – Excavation

Successful Bidder: Mountain States Construction
Nashville, TN

Contract Amount: $5,393,000

Unsuccessful Bidders: Civil Constructors - Nashville, TN
Sunrise Contracting - Nashville, TN

Summary of Work: Provide site mass excavation including rock excavation, drill and blast, blast
monitoring and dewatering.
Provide all erosion control and temporary entrances.
Drill and grout all needed footing uplift bars.

DBE Participation: 20% of contract amount (WBE)

Proposed DBE Firm(s): Shane Trucking & Excavation

Local Participation: 100% of contract amount
Music City Center

Procurement Summary

Division 3.a – Bridgestone Truck Ramp

Successful Bidder: CCK Construction
Orlando, FL

Contract Amount: $2,986,698

Unsuccessful Bidders: Roncelli – Detroit, MI
McHugh – Chicago, IL
Charter - Nashville, TN
Baker - Monroe, OH

Summary of Work: Demolition of existing truck ramp.
Form and place structural cast-in place concrete associated with new Bridgestone
ramp including foundations, vertical walls, columns, flat slabs, stairs and ramps.
Provide crane(s) as needed for portion of work.
Provide temporary safety protections including ladders, safety rails, scaffolds and
platforms needed for portion of work.
Provide and install satellite feed relocation for Bridgestone Arena.

DBE Participation: 31% of contract amount (5% MBE & 26% WBE)

Proposed DBE Firm(s): Sunrise Construction
Alpha Insulation
T&T Steel
Concrete Pump Partners
CME

Local Participation: 55% of contract amount
Music City Center

Procurement Summary

Division 3.b – Structural Concrete

Successful Bidder: 
Ceco Concrete Construction, LLC
St. Louis, MO

Contract Amount: 
$42,550,000

Unsuccessful Bidders: 
Southern Pan/SRS (Joint Venture) – Atlanta, GA/Nashville, TN
McHugh – Chicago, IL
Baker/Charter (Joint Venture) – Monroe, OH/Nashville, TN
CCK Service – Orlando, FL
American Pan – Palmetto, GA
Roncelli – Detroit, MI

Summary of Work: 
Form and place structural cast-in place concrete including foundations, vertical walls, columns, flat slabs, stairs and ramps.
Provide, fabricate and erect all precast concrete.
Provide six tower cranes and foundations.
Provide temporary safety protections including ladders, safety rails, scaffolds and platforms.

DBE Participation: 
23% of contract amount (Minority Business Enterprise)

Proposed DBE Firm(s): 
Push 4J LLC
Shrop-Vickers

Local Participation: 
84% of contract amount

Local Material Breakdown: 
19% in Rebar Material
18% in Concrete Material
4% in Cranes
2% in Precast Concrete
1% in small tools, hardware, etc

Local Labor Breakdown: 
80% of labor force to be hired locally
Music City Center

Procurement Summary

Division 5.a – Structural Steel

Successful Bidder: Lenex Steel Company
Indianapolis, IN

Contract Amount: $39,503,000

Unsuccessful Bidders: Superior Steel - Knoxville, TN
Lexicon - Blytheville, AK
Structa - Points on Rocks, MD
Owen Steel - Columbia, SC
Zalk Josephs - Stoughton, WI
Schuff Steel - Overland Parks, KS
Cives Steel - Thomasville, GA
Midwest Steel - Detroit, MI
Banker Steel - Lynchburg, VA
Merrill Iron - Schofield, WI
Hirschfield - San Angelo, TX

Summary of Work: Fabricate and install all structural steel including columns, beams, metal deck, joist and trusses.
Provide all hoisting including mobile cranes and lifts.
Provide temporary safety protections including ladders, safety rails, scaffolds and platforms.

DBE Participation: 30% of contract amount (19% SBE, 3% WBE & 9% MBE)

Proposed DBE Firm(s): Manufacturers Industrial Group
Nashville Fabrication
Evco
Structural Bolt & Manufacturing
TRC International
Hannah Company

Local Participation: Approximately 50% of contract amount

Local Material Breakdown: 30% of contract value will come from local subcontractors and suppliers.

Local Labor Breakdown: 80% - 90% of labor force to be hired locally out of labor halls
Music City Center

Procurement Summary

Division 10.a – Operable Walls

Successful Bidder: Hufcor, Inc
Janesville, WI

Contract Amount: $3,897,136

Unsuccessful Bidders: Modernfold - Greenfield, IN
Panelfold - Miami, FL

Summary of Work: Provide and install all operable walls for a complete scope.
Provide temporary safety protections including ladders, safety rails, scaffolds
and platforms.

DBE Participation: 25% of contract amount (.03% MBE, .3% WBE, 24.73% SBE)

Proposed DBE Firm(s): Crawford Door Sales of Nashville, Inc
The Hannah Co.
Evco, Inc
CMG Painting, Inc

Local Participation: 25% of contract amount
Music City Center

Procurement Summary

Division 14.a – Vertical Transportation

Successful Bidder: Nashville Machine Elevator
Nashville, TN

Contract Amount: $5,524,128

Unsuccessful Bidders: Otis - Nashville, TN
Schindler - Smyrna, TN
Kone - Nashville, TN

Summary of Work: Provide and install all elevators, escalators and equipment.
Provide temporary safety protections including ladders, safety rails, scaffolds
and platforms.

DBE Participation: 27% of contract amount (Minority Business Enterprise)

Proposed DBE Firm(s): Southeastern Construction

Local Participation: 100% of contract amount
Music City Center

Procurement Summary

Division 26.a – Temporary Electric

Successful Bidder: Edwards Electric
Nashville, TN

Contract Amount: $560,000

Unsuccessful Bidders: Broadway Electric - Nashville, TN
Harlan Electric - Nashville, TN
Enterprise Electric - Nashville, TN

Summary of Work: Provide and install all temporary electric needs including; service for 6 tower
cranes, lighting for the crane/site and 3 main electrical services.

DBE Participation: 100% of contract amount (15% MBE, 44% WBE and 41% SBE)

Proposed DBE Firm(s): Industrial Sales
Nate Hatcher
Edwards Electric

Local Participation: 100% of contract amount
Music City Center

Procurement Summary

Division 26.b – Electrical, Fire Alarm, AV, Telecom, Security

Successful Bidder: Conti Electric, Inc
Sterling Heights, Michigan

Contract Amount: $40,950,000

Unsuccessful Bidders:
- Helix Electric, Inc - San Diego, CA
- Gaylor, Inc - Noblesville, IN
- Harlan Electric - Nashville, TN
- Enterprise Electric - Nashville, TN

Summary of Work: Provide and install all electric needs including: fire alarm, telecom audio/visual and security.

DBE Participation: 30% of contract amount (100% WBE)

Proposed DBE Firm(s):
- CGI Electric
- Mayer Electric

Local Participation: 66% of contract amount
Music City Center

Procurement Summary

Division 33.a – Site Utilities

Successful Bidder:  Mountain States Construction
                  Nashville, TN

Contract Amount:    $1,185,700

Unsuccessful Bidders: WPM - Grand Blanc, Michigan
                     Summit Constructors - Nashville, TN
                     Civil Constructors - Nashville, TN

Summary of Work:   Provide and install all permanent site utilities including underground water
                  piping, fire service, storm & sanitary sewer, associated excavation and backfill.
                  Provide and install short limits of the underground electrical and
                  telecommunication duct banks.

DBE Participation: 30% of contract amount (15% WBE & 15% SBE)

Proposed DBE Firm(s):  I.J. Engineering & Utilities

Local Participation: 100% of contract amount
MCC Workforce Development Program

The MCC Workforce Development Program launched on July 6, 2010. The program is designed to assist skilled and unskilled individuals with employment opportunities with the Music City Center. Mayor Karl Dean, Councilman Lonnell Matthews, Councilwoman Edith Langster, Councilman Jerry Maynard and Convention Center Authority board member Vonda McDaniel made the creation of local jobs a high priority for this project. The MCC project management and construction management teams are committed to fulfilling that goal. The program does not hire directly. It facilitates connecting MCC subcontractors with local individuals in search of construction-related employment opportunities with the Music City Center.

Program Facilitator
Alexander and Associates

Community Partners
Jefferson Street United Merchants Partnership (JUMP)
The Urban League of Middle Tennessee
Y-Build
15th Avenue Baptist CDC
Project Return
Martha O'Bryan Center
Interdenominational Ministerial Fellowship
Oasis Center
Tennessee State University
Nashville Career Advancement Center
Technology Center of Nashville

Interested individuals need to complete an application online at www.musiccitycenter.com or at our offices:

Offices and Hours
Music City Center (on-site location): 319 5th Avenue South; Hrs. 7:00 – 11:30 a.m.
JUMP (off-site location): 1215 9th Avenue N., Suite 201; Hrs. 1:00 – 4:00 p.m.
MCC WORKFORCE DEVELOPMENT COMMUNITY PARTNERS

Jefferson Street United Merchants Partnership (JUMP)

Urban League of Middle Tennessee

Y-Build

Martha O'Bryan Center

15th Avenue Baptist CDC

Nashville Career Advancement Center

Project Return

Tennessee State University

MCC WORKFORCE DEVELOPMENT PROGRAM CONTACT:

Vincent Alexander
Alexander and Associates, Inc.
1215 9th Ave. N., Suite 201
Nashville, TN 37208
Phone: 615.256.8990
Fax: 615.726.2078
vincent@alexanderandasso.com

Alexander & Associates, a Nashville risk management firm and consultant to the Music City Center, manages the Surety Assistance component of the project and is also implementing the Workforce Development Program in close conjunction with the Music City Center project management team and community-based organizations.

MUSIC CITY CENTER CONTACT:

Debbie Frank
Project Manager
debbie.frank@nashvillemcc.com
www.nashvillemusiccitycenter.com
615.860.1468

Workforce Development Program

Nashville Convention Center Authority
319 Fifth Avenue South
Nashville, TN 37203
615.760.5658
The 5 Step Process

Local Workers.
This opportunity to secure skilled
encourages them to take advantage of
management, and construction
contractors to utilize this program.
There is no cost to contractors of sub-
applicants will be screened for
Construction management teams are
the project management and
for the Music City Center Project and
creation of local jobs a high priority
Nashville Mayor Karl Dean made

CONTRACTORS
MUSIC CITY CENTER

APPLICATION INFORMATION

CONTRACTORS
MUSIC CITY CENTER

have construction related job skills
and under-employed individuals who
Music City Center for underemployed
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