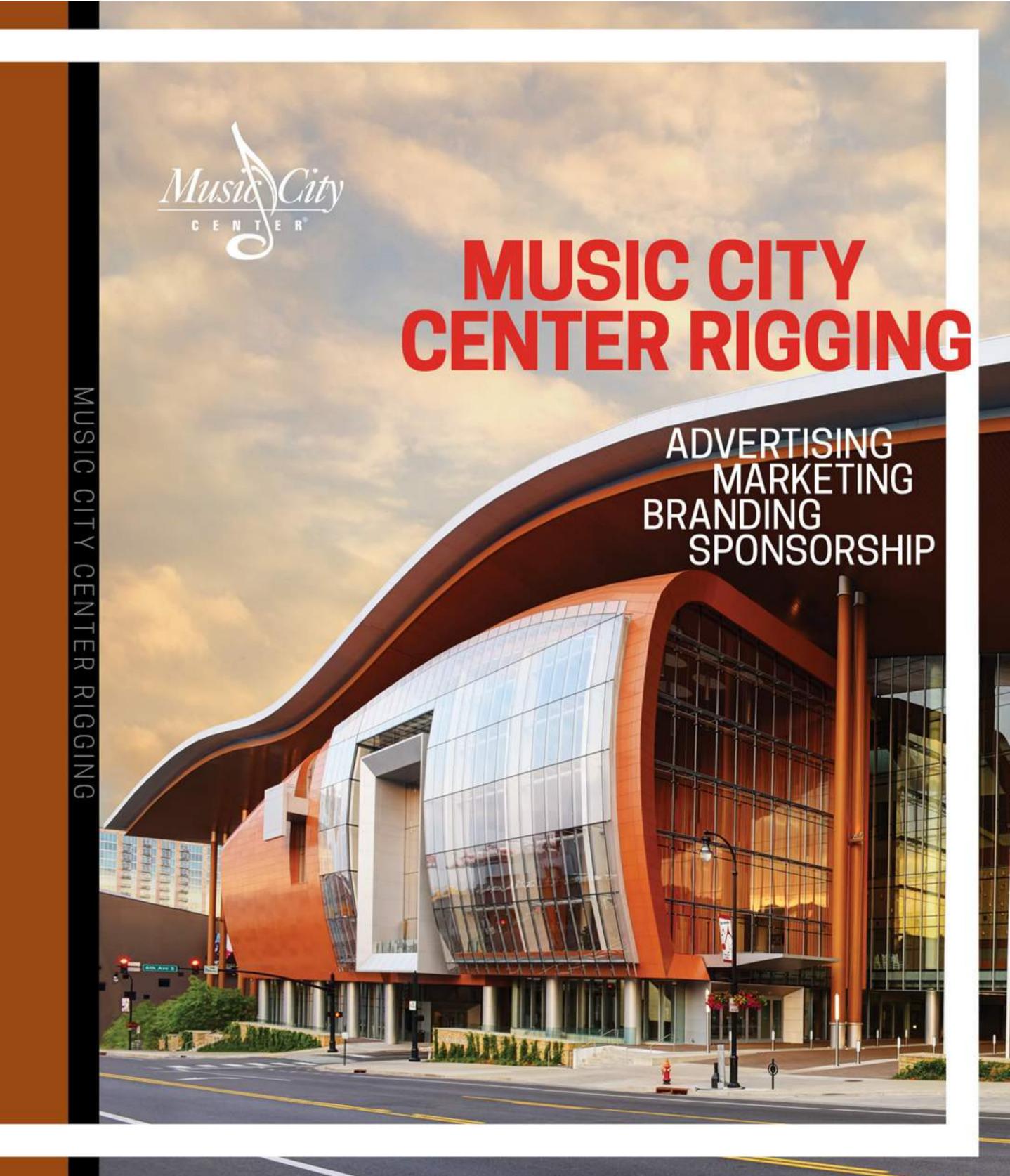
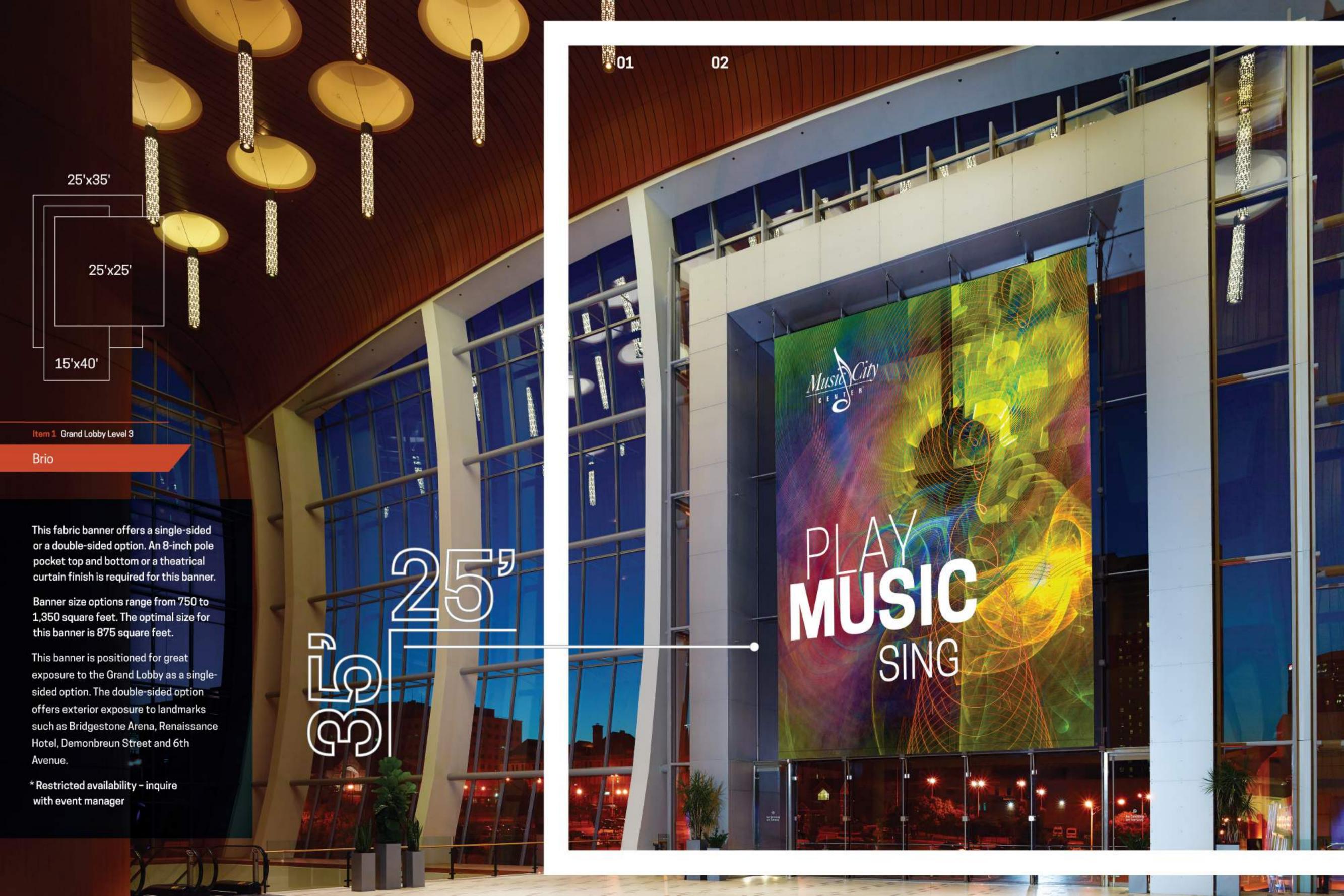
MUSIC CITY CENTER RIGGING

MCCRIGGING.COM 615.319.0647







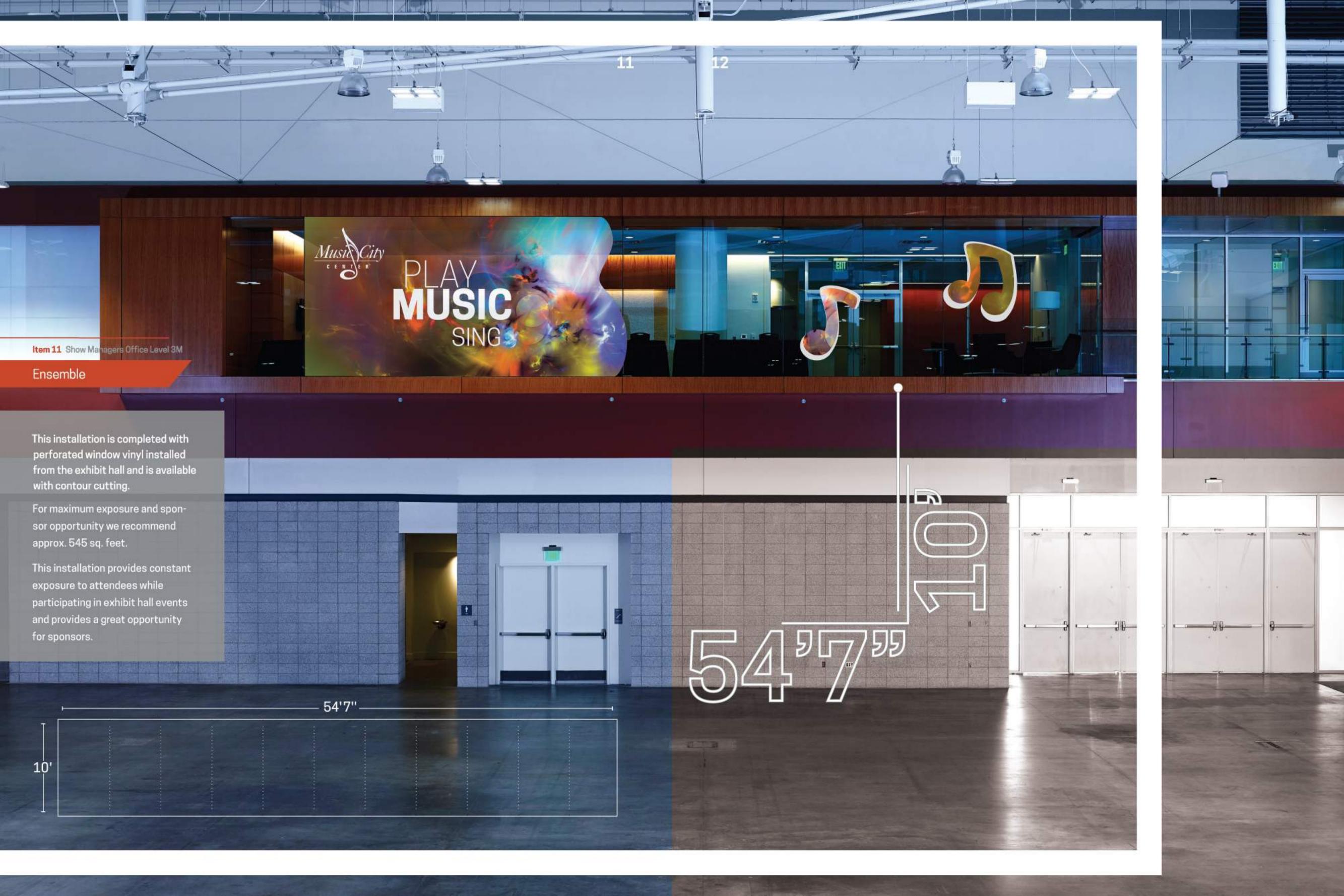






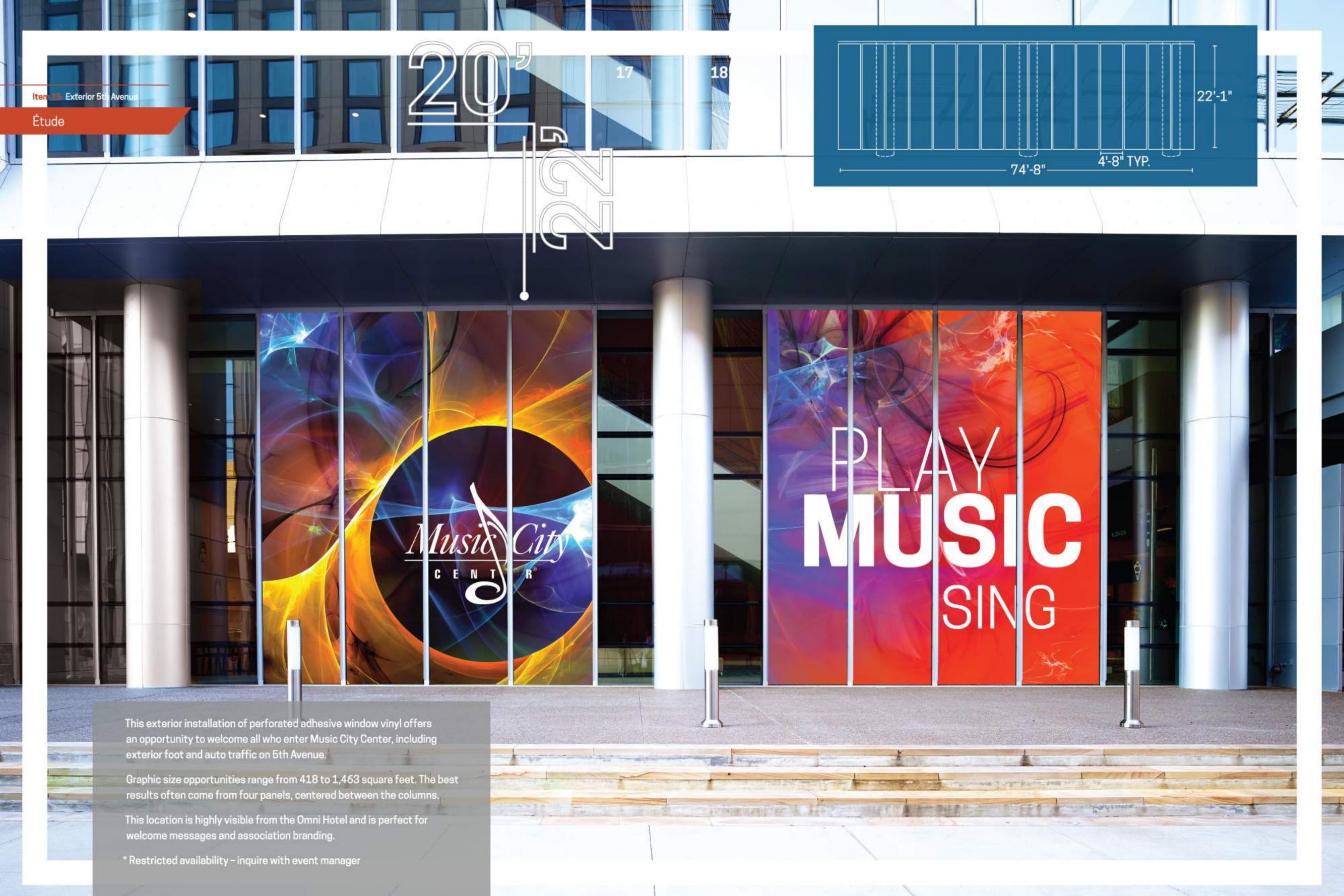




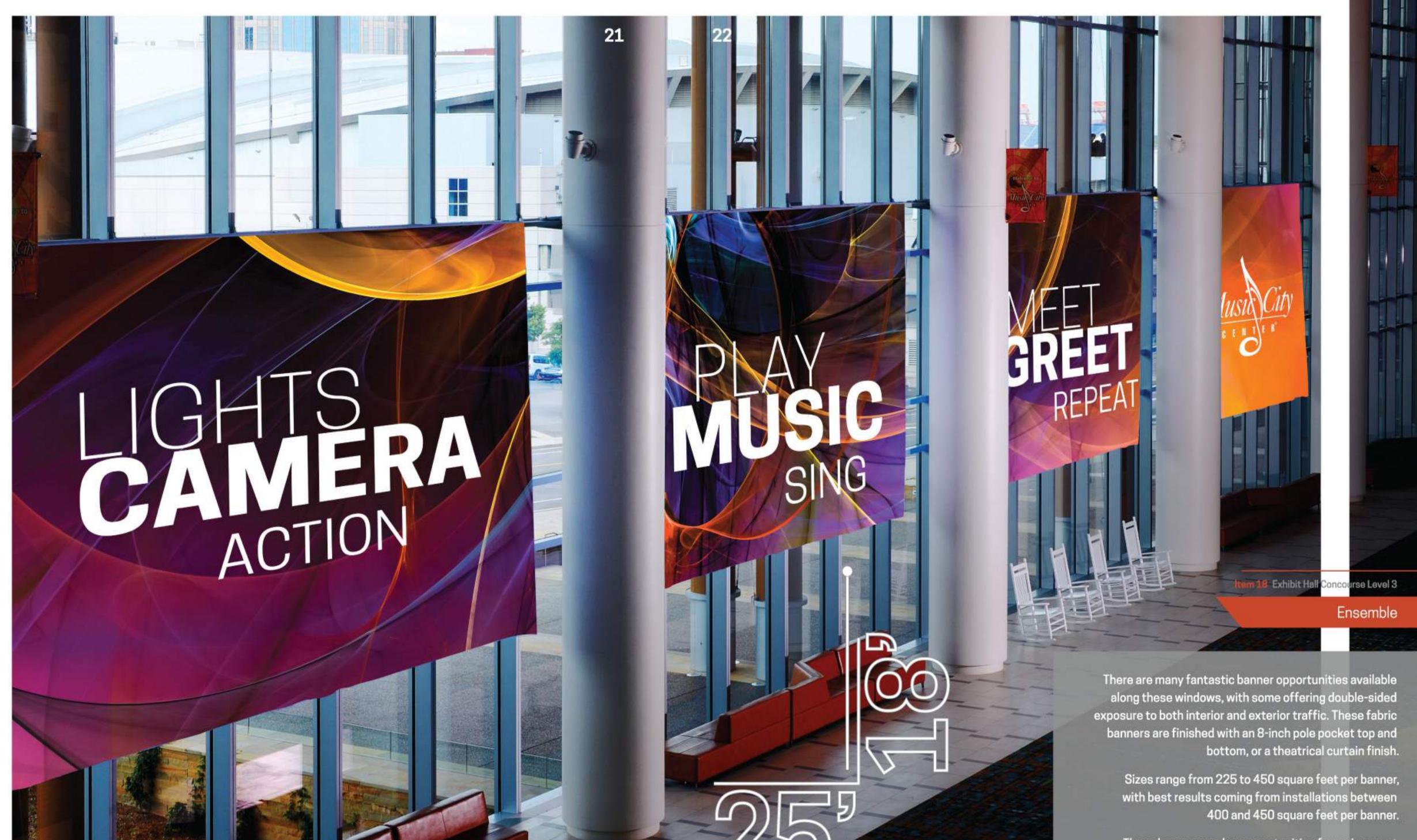










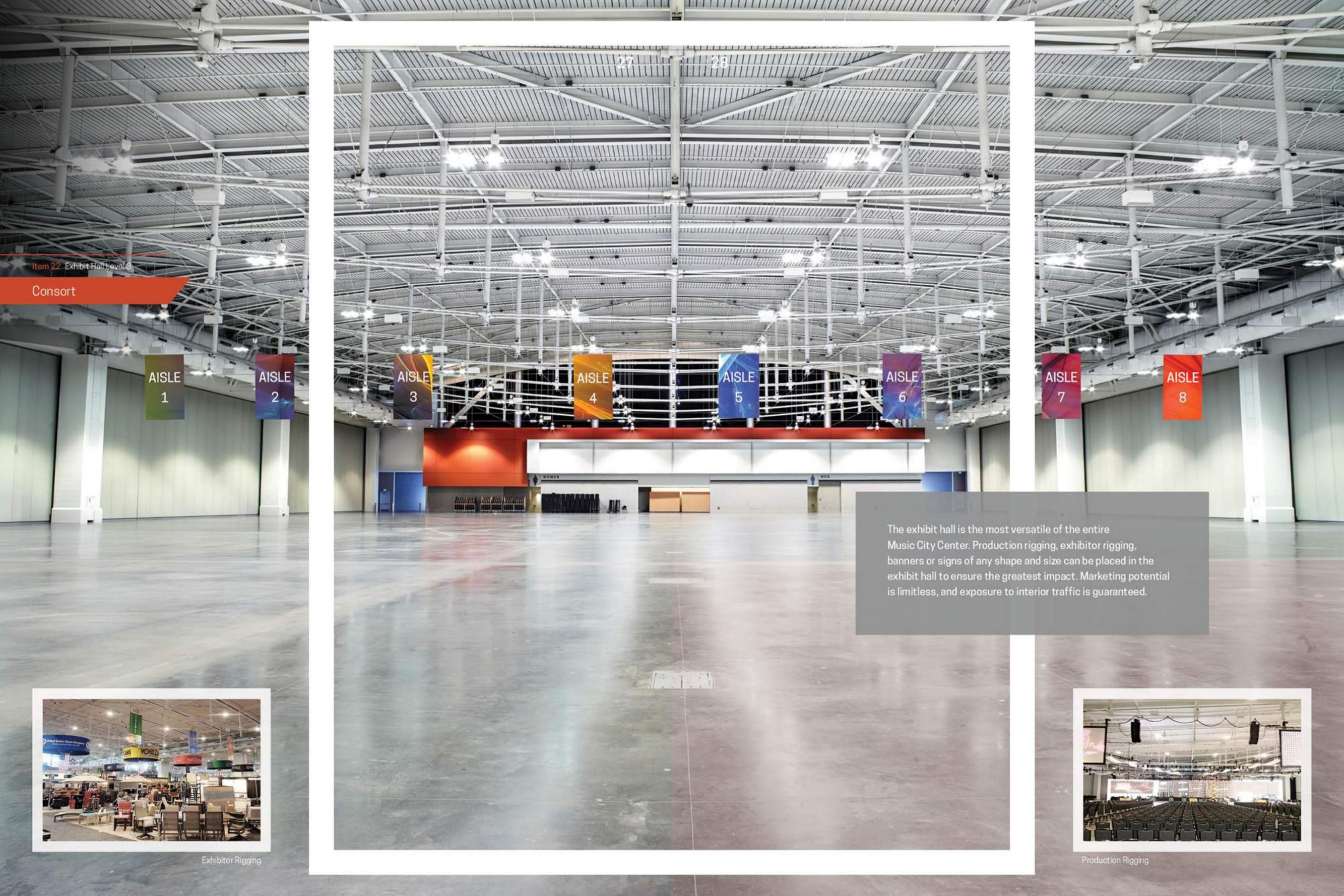


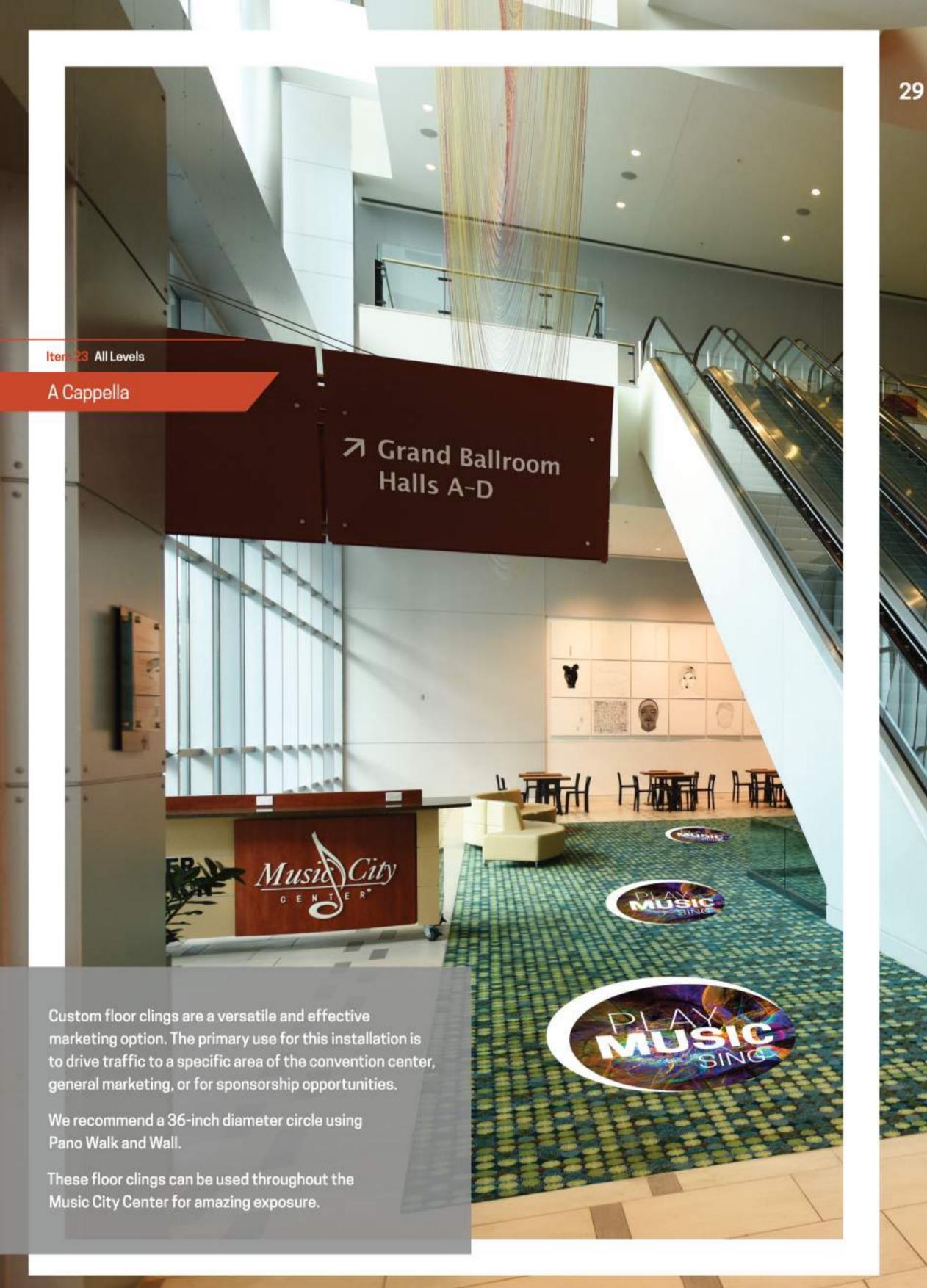
These banners are key opportunities for major event sponsors. This option features primary exposure to Exhibit Halls B and C along with limited exposure to A and D.

* Restricted availability - inquire with event manager.









30 TERMS AND CONDITIONS

- All items to be suspended, attached, or adhered to the facility must be installed and removed by MCC Rigging Services.
- Final approval of public space locations must be approved by Music City Center and may be contingent on your contracted space, other events in house, attendance, and fire marshal approval.
- All requests are subject to the physical and structural limitations of the facility and must be approved by MCC Rigging Services. Music City Center surveillance equipment cannot be blocked for any reason.
- All lifting equipment and overhead material used (including Truss and Chain Hoists) must conform to all applicable safety standards and are subject to inspection, approval, and possible replacement by MCC Rigging Services, which could incur additional costs.
- 5. Advance notice is required. MCC Rigging Services reserves the right to deny any orders that are placed onsite.
- Crew size will be determined by MCC Rigging Services based on complexity, scope of work, and available time to complete the installation or removal.
- Special aerial lift equipment may be required to safely complete installations and may not be available without advance notice. Fees for aerial lift equipment will be quoted when required.
- Rigging Labor rates apply to all installed signage, banners, clings, and approved adhesive vinyl
 throughout the entire facility.
- 9. MCC Rigging Services will assemble signs upon request. (Additional fees apply).
- 10. Exhibitor requests must be received 21 days prior to installation to qualify for advance rate.
- 11. Exhibitors must provide Order Services with valid payment information 14 days prior to installation to qualify for advance rate.
- 12. Cancellations requested within 72 hours of scheduled work are not eligible for refund
- 13. Rates are subject to change without notice.
- 14. All hours scheduled on a holiday will be billed at double time. (New Year's Day, Memorial Day, Independence Day, Labor Day, Thanksgiving Day, Christmas Day)
- 15. MCC Rigging Services makes every effort to accurately identify the labor and equipment necessary to fulfill orders during the estimation process. Additional charges may apply if circumstances require additional time, personnel, or equipment to complete the scope of work. Additional charges, if any, will be identified when the client is on site and payment will be required prior to additional services being rendered.
- 16. Electrical Services are **not** included in this estimate. A separate Electrical Services Order Form must be submitted.
- 17. Any changes to the returned MCC Rigging Services estimate may result in additional costs.
- 18. MCC Rigging Services will bill no less than 1 hour for installation and no less than 1 hour for dismantle.

 A four (4) hour minimum may be required.
- 19. All exterior installations are subject to Music City Center approval.
- 20. MCC Rigging Services will detail, in writing, the operating conditions for each exterior installation and the situations that could require the removal of the installation prior to the scheduled date due. Severe weather may impact the feasibility and completion of the installation and removal schedule, which could result in additional costs or inability to safely complete the project. All costs associated with the planning, production, installation, and removal remain the responsibility of the Lessee.

ESTIMATING FOR BUDGETS AND SPONSORS

Music City Rigging Services is dedicated to helping you create and efficient and effective branding campaign.

Installation cost is an important part of any branding strategy. However, estimating installation cost is challenging without knowing the full scope of work. Various materials, locations, sizes, and the window of opportunity for installation and removal impact overall cost significantly.

We have found that using \$4 per square foot for the interior installations, and \$8 per square foot for exterior installations, is a good starting point.

MATERIALS AND PRODUCTION COSTS

Through our strategic relationships with local vendors we have been able to offer a variety of materials and processes at competitive price points. Contact us to learn more about all of the opportunities we have available. The following substrates are the most frequently selected products.

Substrate	Price Per Square Foot
Exterior Banner (mesh/fence banner, rectangular)	\$3.00
7-mil opaque static window film	\$4.50
Cut adhesive vinyl (single color entire installation)	\$4.50*
Printed adhesive vinyl (Photo Tex, Rad Grafix, Graphitex)	\$4.50
Vinyl Banners (single sided)	\$4.50
Vinyl Banners (double sided)	\$6.00
Cut and printed adhesive vinyl	\$6.00*
½" Foam Board (single sided)	\$6.00
½" Foam Board (double sided)	\$8.00
Fabric Banners / Column Wraps	\$7.00

^{*}Per square feet costs represent the gross square feet used in the production process of cut vinyl.

VOLUME DISCOUNTS

We apply a 1% discount for every 1,000 square feet of your order, (total order, not per substrate).

The Maximum discount is 10%.

0-999 Square Feet	no discount
1,000-1,999 Square Feet	1%
2,000-2,999 Square Feet	2%
3,000-3,999 Square Feet	3%
4,000-4,999 Square Feet	4%
5,000-5,999 Square Feet	5%
6,000-6,999 Square Feet	6%
7,000-7,999 Square Feet	7%
8,000-8,999 Square Feet	8%
9,000-9,999 Square Feet	9%
10,000 and up Square Feet	10%

PLACEMENT OPPORTUNITIES

Early planning is the key to a successful branding campaign at the Music City Center. Use of the public spaces of the Music City Center is an outstanding option for many campaigns, but the impact on these public spaces and the occupants must be considered. To ensure a successful campaign please start a conversation with your Event Manager as soon as possible.

All placements and graphic content must be submitted to an event Planner for approval prior to production and installation. Failure to receive advance approval may result in project cancellation. The Music City Center will not be responsible for any material or labor costs associated with canceled projects that had not received approval.

